



RegTech Associates is a research company, and we use our analysis to provide strategic insight and advice to our clients. Our industry and regulatory knowledge is underpinned by research with data on over 1300 RegTech products.

We are a young company with an experienced and knowledgeable team so there is plenty of opportunity for learning and building skills. We work closely with CEOs and Founders of start-up and scale-up technology companies to help them grow their businesses. We partner with our clients throughout the product and company lifecycle, from design through to commercial strategy and sales. We spend a lot of time with regulated firms in financial services to understand their regulatory problems and how technology can help solve them. We also collaborate with leading regulators to foster dialogue and industry collaborations across a number of regulatory issues.

We are looking for a **Research Analyst** to join our team.

Our clients are at different stages of growth but are also increasingly working with public sector entities and financial institutions. Our portfolio of clients is growing rapidly and we are seeking to augment our delivery capability. We pride ourselves on the high quality of our client work, which we deliver iteratively and in partnership with our clients. Everything we do is based on our deep understanding of the RegTech market, driven by our in-depth research and our ever-expanding database of RegTech products.

This full-time role will be hybrid or full time in the office (Central London location). Your two key objectives will be first to conduct research into the RegTech market and maintain and augment the integrity of our existing research data and second, conduct research and analysis to support client projects. You will work with the rest of the Research & Delivery team to use this research in the delivery of our client projects, ultimately leading to successful outcomes for both the company and the client. Client delivery projects vary in nature from 6 week strategy and advisory engagements to longer term strategic partnerships.

Specifically you will:

- Report to the Head of Client Delivery
- Perform detailed and comprehensive research into RegTech products to augment our existing data set
- Maintain the integrity of our current data set, including data cleansing, data quality maintenance and additional data sourcing
- Conduct analysis on our data to support client projects and other research deliverables
- Conduct competitor and strategic research to create client deliverables and research content
- Analyse and collate results from research into client deliverables
- Contribute to the creation of research insights (e.g. blog posts, market assessments, articles)



- Contribute to the creation of high quality client deliverables

This role will be perfect for you if you:

- Are a recent graduate or have 1-2 years work experience in a related field (e.g. financial services, management consulting, technology companies)
- A good quality degree (minimum 2:1) in any discipline but social sciences / business / finance preferable
- Ability to synthesise large amounts of complex information and disseminate it in a manner which is easy to understand
- Advanced user of search engines, web analytics and open source business research tools
- Keen data analysis skills - both qualitative and quantitative
- Familiarity with manipulating data in spreadsheets and comfort in handling structured data sets
- Comfort with an unstructured environment and ability to thrive under pressure.
- Strong analytical and critical thinking
- High level of attention to detail
- Strong communication skills both written and verbal, including demonstrable skills in writing (Word and PowerPoint), quantitative analysis (Excel) and problem solving
- Excellent organisational skills, comfort with an unstructured environment, an ability to thrive under pressure and to manage conflicting deadlines
- Excellent interpersonal skills, with the ability to work effectively in a team and build and maintain strong relationships

This opportunity is ideal for a bright spark looking at the early stage of their career to join a small team with the ability to immediately make a difference and visibly contribute to the growth and success of the company. RegTech Associates is a small company with big ambitions and embodies a culture that encourages change, learning and personal development. The person who fills this role will be integral to the ability to keep our clients happy and ensure the longevity of our client relationships.