"Working with the RegTech Associates was a really great experience for us... would highly recommend them."

Anthony Quinn
Co-Founder, Arctic Intelligence

About

Arctic Intelligence is a privately held Regulatory Technology (RegTech) firm established in 2015, headquartered in Sydney, Australia. Arctic Intelligence has a number of product offerings that specialise in audit, risk and compliance related to financial crime compliance and risk management.

The Problem

Arctic Intelligence wanted to engage with UK businesses interested in conducting financial crime compliance risk assessments. They had no presence in the UK and were looking to understand the market opportunity for the risk assessment platform they had developed. They felt the level of regulatory scrutiny and maturity was higher than in Australia but wanted to validate this before committing to the UK market.

The Solution

RegTech Associates proposed that they convene a workshop to provide feedback and validation on the risk assessment platform developed by Arctic Intelligence. Given RegTech Associates presence in the UK market and with connections to major reporting entities and regulators, Arctic Intelligence had confidence that RegTech Associates would be able to call on their experience and networks in bringing the right people into the workshop.

Arctic Intelligence found RegTech Associates were very flexible even during the initial commercial engagement where they worked collaboratively to refine the brief and create abespoke experience.

The Results

From the initial discussions through to planning the validation workshop with the RegTech Associates team, it was a joint effort - agreeing objectives, target attendees, workshop format and how to maximise the discussion for the workshop itself. After the engagement RegTech Associates were quick to turnaround the feedback and delivered the workshop insights in a clear and concise way.

The workshop delivered lots of tangible benefits to Arctic Intelligence, primarily validating the initial platform design and features as well as providing lots of input for future enhancements.

RT ASSOCIATES